

## **USING THE RIGHT ATTORNEY**

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Any attorney who has studied the Nevada Statutes can write about the laws. Any attorney who can read governing documents could inform you on what to look for in governing documents. However, not all attorneys have the industry experience to understand the underlying issues and help you resolve problems. Others might only see escalating the issues resulting in higher legal fees. Not all attorneys try to avoid litigation. Some firms have an entire separate litigation staff to support. Keep this in mind when choosing legal services.

A much preferred type of legal service (in my opinion) has its emphasis on RESOLUTION, not ENFORCEMENT. Enforcement has a negative element in it - FORCE. Resolve is just the opposite; it encompasses the word "SOLVE".

Not every attorney will take the time to write about things that are meaningful, but that you won't find in the law books, like how to diffuse a volatile situation, how to deal with difficult people, or how to look inward to address your own negative behavior. We all have negative thoughts - the question is, how do we manage them effectively so we come across as the "solvers" not the "forcers". And whatever happened to the word "Counselor" at law? Ask your prospective lawyer where their emphasis is and what has been their experience. It will go a long way to helping to resolve problems vs. going into battle.

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